

#### **Q1 2017 Update**

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# Tree Line Completes Five New Transactions in Q1'17 and Increases Leverage Facility

Tree Line concluded an active first quarter of 2017 with five new transactions representing over \$42M of commitments for leading lower middle market companies. Tree Line's transactions supported new platforms, add-on acquisitions for existing borrowers and growth financings in partnership with four different private equity groups. Additionally, Tree Line added \$50M in commitments to its up to \$300M ING Capital LLC-led senior credit facility. The upsize included the addition of State Street Bank and East West Bank, as well as increased commitments from existing lenders ING Capital LLC and City National Bank.

Tom Quimby, Managing Partner of Tree Line, adds "Our continued growth this quarter was driven by adding new sponsor relationships to our platform and delivering additional capital to existing borrowers targeting acquisitions and expansion initiatives. Borrowers have a choice in today's market and we are pleased we have gained their trust as a long-term partner. We are also thrilled to welcome East West Bank and State Street as financial partners to Tree Line; their commitments significantly aid and expand our execution ability and we look forward to long partnerships with each."

Tree Line works directly with lower middle market management teams and sponsors to customize credit solutions that address the needs of our borrowers. The Tree Line team's focus extends beyond the needs to simply close a deal and seeks to identify a structure and facility that will enable borrowers to achieve their near and long-term goals.

Check out our new website: treelinecp.com

#### Q1 2017 Transactions

### TREE LINE

\$21,500,000

First Lien Term Loan Acquisition Financing

Healthcare Services Company

A Portfolio Company of



January 2017

#### TREE LINE

Unitranche Term Loan Add-on Financing

Managed Print Services Company

A Portfolio Company of

OVAL PARTNERS January 2017

#### TREE LINE

\$7,585,375

First Lien Term Loan Add-On Financing

> Software Company

A Portfolio Companyof

THE GORES GROUP

March 2017

#### TREE LINE

\$4,200,000

Unitranche Term Loan Add-on Financing

Consumer Products Company

Non-Sponsored

March 2017

### TREE LINE

\$7,585,375

First Lien Term Loan Add-On Financing

> Software Company

A Portfolio Companyof

THE GORES GROUP

March 2017

## **About Tree Line**

Tree Line Capital Partners is a direct lender that provides customized credit solutions to small and medium sized companies in North America. We address the underserved needs of the lower middle market through offering one-stop financing solutions, which include first lien, second lien, unitranche, mezzanine term loans and equity co-investments. Having worked with lower middle market companies through multiple economic cycles, we understand the needs of our borrowers. We deliver a flexible, patient and cycle-supportive approach.

## **Target Investment Criteria**

**Company Profile** 

Revenue

\$10M+

**EBITDA** 

\$2M+

Geography

**North America** 

**Targeted Industries** 

**Business Services** 

Consumer

Manufacturing

**Tech-enabled Services** 

**Healthcare** 

**Financial Services** 

**Ownership** 

**Sponsored** 

Non-Sponsored

**Loan Products** 

Investments Size

\$5-\$100M

Term

3-6 years

Instrument Type

First Lien / Unitranche

Second Lien / Mezzanine

**Use of Proceeds** 

Acquisition

Refinancing

**Expansion Capital** 

Leveraged Buyouts

**Management Buyouts** 

Recapitalizations

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