



JANUARY 2020 | Volume 16

# **2019 Investing Activity in Review**





We would like to thank our borrowers, private equity partners, and investors for a very successful 2019. Tree Line provided over \$480 million in new fundings throughout the year, driven both by new relationships, with Tree Line adding 14 new borrowers, and by existing portfolio growth, with 20 add-on transactions. Our relationship approach has been fundamental to our growth, as the majority of our deal flow has come from existing borrowers or referrals. We feel that maintaining strong relationships with our borrowers enables us to better understand and support the needs of businesses operating in the lower middle market.

With over \$1.3 billion of committed capital, Tree Line remains dedicated to the lower middle-market. Our platform's flexible lending approach and scale offer the unique combination of financing businesses with EBITDA as low as \$3 million with the demonstrated ability to support growth to \$30 million plus of EBITDA. We look forward to an active 2020.

# **Select Q4 '19 Transactions**

FIRST LIEN TERM LOAN AND EQUITY CO-INVESTMENT

Provided an incremental first lien term loan and equity co-investment to support Advice Media's acquisition of Page1 Solutions.



Unsponsored

Advice Media provides digital marketing and patient acquisition services to physician offices.

#### FIRST LIEN TERM LOAN



A Portfolio Company of

# **ALPINE**

Significantly expanded credit facility to facilitate Midwest Vision Partners' partnerships with the Cleveland Eye Clinic and Michigan Eye Institute.

Midwest Vision Partners is a leading ophthalmology and optometry provider in the Midwest.

#### FIRST LIEN TERM LOAN



A Portfolio Company of



Provided a first lien term loan and committed delayed draw facility for acquisitions to support Eden Capital's investment in PDHLearning.

PDHLearning provides a suite of licensing and continuing education services across a variety of end markets.

## **Target Investment Criteria**

### **Targeted Industries**



Business Services



Tech-enabled Services



Consumer



er Manufacturing



Healthcare



Financial Services

**Company Profile** 

\$10M+

\$3M+

Sponsored Non-sponsored Ownership

North America Geography \$5-150M

Senior Secured Term Loan Unitranche Term Loan

Security Type

### **Connect With Us**



Schedule a Meeting >>

## **About Tree Line**

Tree Line Capital Partners is a private credit asset management firm focused on direct lending to the lower middle market. The firm provides first lien term loans, unitranche term loans and equity co-investments to lower middle market borrowers with between \$3M-\$30M of EBITDA in North America in transaction sizes up to \$150M. Tree Line currently manages \$1.3B in investable capital, and has completed over 90 transactions for acquisitions, recapitalizations, refinancings, expansion projects and other growth capital needs. Tree Line's team has extensive direct lending experience spanning multiple economic cycles and has generated significant repeat investment opportunities from the private equity community through reliable execution coupled with a direct relationship approach. Tree Line is headquartered in San Francisco with offices in New York and New Orleans.

Visit www.treelinecp.com for additional detail.

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