

## Tree Line January 2018 Firm Update



### **Tree Line Completes Over \$265M of New Financings and Realizes Seven Investments in 2017**

Tree Line is pleased to announce six new financings for leading lower middle market companies in the fourth quarter of 2017. This caps a successful year of investment activity with over \$265M in new financings provided for thirteen different private equity groups, as well as realizations of seven investments representing over \$100M of invested capital. Frank Cupido, Partner of Tree Line, adds “Our continued portfolio growth is a testament to our role as a go-to lower middle market lender that can deliver certainty and creativity in financing processes. We are extremely proud to have completed 43 financings with over 75% of our transaction volume coming from repeat sources. We would like to thank our partners for their continued support and trust in our platform.”

**[MORE TREE LINE NEWS >](#)**

# Recent Transactions

## FIRST LIEN TERM LOAN



A Portfolio Company of



KLH CAPITAL

## Speed to Close

Supported Blusky's acquisition of a complimentary business including an interim working capital line required by the expedited timeline.

## FIRST LIEN TERM LOAN, CONVERTIBLE DEBT AND EQUITY



A Portfolio Company of



## Growth Financing in Flexible Structures

Increased Bubbies' existing credit facility with growth capex financing to facilitate a plant expansion to meet new demand.

## FIRST LIEN TERM LOAN AND EQUITY



A Portfolio Company of



## Scalable Capital Solutions

Provided initial acquisition financing to Lariat with a delayed draw to finance future potential acquisitions.

## UNITRANCHE TERM LOAN AND EQUITY



A Portfolio Company of



## Significant Follow-on Support

Supported FlexPrint's acquisition of Flo-tech and Caltronics with incremental acquisition financing, representing the sixth add-on acquisition financing TLCP has completed for the platform.

## FIRST LIEN TERM LOAN



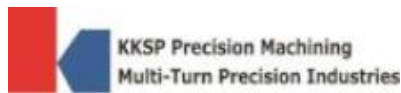
A Portfolio Company of

LaSalle Capital

## Lower Middle Market Focus

Provided financing for LaSalle's strategic investment in Gen3, a leading provider of affiliate marketing services.

## FIRST LIEN TERM LOAN



A Portfolio Company of

MILL POINT CAPITAL

## Certainty to Close

Backed Mill Point Capital's acquisition of KKSP Precision Machining, a leading provider of precision machined components for the industrials sector.

# Target Investment Criteria

## TARGETED INDUSTRIES



Business Services



Tech-enabled Services



Consumer



Manufacturing



Healthcare



Financial Services

## COMPANY PROFILE

**\$10m+**

Revenue

**\$2m+**

EBITDA

**Sponsored**  
**Non-sponsored**  
Ownership

**North America**  
Geography

## LOAN PRODUCTS

**\$5-100m**

Investment size

**Senior Secured**  
**Term Loan**

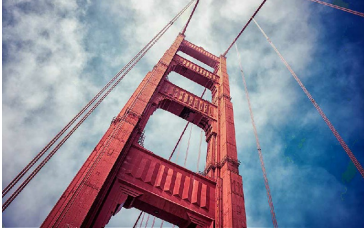
**Unitranche**  
**Term Loan**

Security type

**3-6**  
**years**

Term

# Contact



## SAN FRANCISCO

101 California Street  
Suite 1700  
San Francisco, CA 94111  
415.795.7580



## NEW YORK

600 Lexington Avenue  
Suite 1401  
New York, NY 10022  
212.207.3385



## NEW ORLEANS

201 St. Charles Avenue  
Suite 3400  
New Orleans, LA 70170  
504.569.7900

For investor relations inquiries, please contact:

Tom Quimby, Managing Partner | [tquimby@treelinecp.com](mailto:tquimby@treelinecp.com) | 415.795.7576

Jon Schroeder, Managing Partner | [jschroeder@treelinecp.com](mailto:jschroeder@treelinecp.com) | 415.795.7577

For transaction inquiries, please contact:

Frank Cupido, CFA, Partner | [fcupido@treelinecp.com](mailto:fcupido@treelinecp.com) | 415.795.7578

Jonah Glick, Senior Vice President | [jglick@treelinecp.com](mailto:jglick@treelinecp.com) | 646.829.3603

Drew McCauley, Vice President | [dmccauley@treelinecp.com](mailto:dmccauley@treelinecp.com) | 415.795.7579

Stephan Schneck, Vice President | [sschneck@treelinecp.com](mailto:sschneck@treelinecp.com) | 415.795.7581

Disclosure: The information contained herein is for informational and discussion purposes only and is neither an offer to sell nor a solicitation of any offer to buy any securities, investment product, or investment advisory services.