

# MARKET UPDATE



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## Tree Line Commits over \$200M of Capital YTD, Publishes Third Annual Ascend Report

### Key Firm Highlights (Since Inception)

**73**

SPONSORS FINANCED

**\$4.0B**

COMMITMENTS ISSUED

**86%**














AGENT OR LEAD LENDER

#### **Key Updates:**

- Closed transactions exceeding \$200M of commitments for existing and new portfolio companies year to date, including financings with five new private equity relationships
- Published third annual Ascend Report, a comprehensive analysis on the lower middle market deal environment reflecting feedback from over 80 sponsors
- Hired two Investment Professionals and one Loan Servicing Professional in its Austin office

"We're pleased to announce continued portfolio growth across existing and various new private equity relationships. We remain dedicated to leading the lower middle market in both execution and research. Our team's analysis in the recently published Ascend report is a great example of that and provides a helpful summary of sponsor investment expectations for 2023.", said Frank Cupido, Partner of Tree Line.

# Recent Transaction Activity

 <p>Powered by WAYFAST</p> <p>A portfolio company of</p>  <p>February 2023</p>	<h3>First Lien Term Loan &amp; Revolver </h3> <p>Tree Line acted as Agent and Sole Lender for a first lien credit facility to support Asignet's acquisition of Xigo from NTT Data.</p> <p>The Company provides telecom expense and IT management services. This represents Tree Line's first transaction with Abry.</p>
 <p>A portfolio company of</p>  <p>February 2023</p>	<h3>First Lien Term Loan, Revolver &amp; Equity Co-Investment </h3> <p>Tree Line served as a lender for a first lien credit facility and provided an equity co-investment to support Littlejohn's acquisition of Ardurra.</p> <p>Ardurra is a multidisciplinary civil infrastructure design engineering firm focused primarily on complex services for water and transportation end-markets.</p>
 <p>A portfolio company of</p>  <p>March 2023</p>	<h3>First Lien Term Loan &amp; Equity Co-Investment </h3> <p>Tree Line served as a lender for a first lien credit facility to support RTC Partners' acquisition of an environmental consulting and engineering business, through their existing investment in Verdantas.</p> <p>Verdantas is an environmental consulting and civil engineering business that conducts environmental remediation and civil infrastructure services on behalf of clients.</p>
<p><b>Property Management Company</b></p> <p>A portfolio company of</p> <p><b>Confidential Private Equity Firm</b></p> <p>March 2023</p>	<h3>First Lien Term Loan &amp; Revolver </h3> <p>Tree Line acted as Agent and Sole Lender for a first lien credit facility to support a private equity sponsor's acquisition of a HOA management business.</p> <p>The Company is a regional property management services provider, focused on serving community associations.</p>
 <p>A portfolio company of</p>  <p>March 2023</p>	<h3>First Lien Term Loan </h3> <p>Tree Line acted as Agent and Sole Lender to provide an increase to its existing loan to EspriGas to support an acquisition.</p> <p>EspriGas is a technology-driven distributor of nitrogen, oxygen, carbon dioxide and other gases serving the beverage, medical and industrial sectors via a network model.</p>

# Target Investment Criteria

## Targeted Industries



Business Services



Tech-enabled Services



Healthcare



Financial Services



Consumer



Manufacturing

## Key Deal Criteria

**\$5M+**

*EBITDA*

**\$5M-\$150M**

*Investment Size*

**Sponsored  
Non-sponsored**

*Ownership*

**1st Lien Term Loans  
Unitranche Term Loans  
Equity Co-Investments**

*Security Type*

**Cash Flow  
NAV**

*Loan Type*

**North America**

*Geography*

## About Tree Line

Tree Line Capital Partners is a private credit asset management firm focused on direct lending to the lower middle market. The firm provides first lien term loans, unitranche term loans and equity co-investments to lower middle market borrowers with between \$5M-\$30M of EBITDA in North America in transaction sizes up to \$150M. Tree Line currently manages \$2.5B in investable capital, and has completed over 292 transactions for acquisitions, recapitalizations, refinancings, expansion projects and other growth capital needs. Tree Line's team has extensive direct lending experience spanning multiple economic cycles and has generated significant repeat investment opportunities from the private equity community through reliable execution coupled with a direct relationship approach. Tree Line is headquartered in San Francisco with offices in New York, Los Angeles and Austin.

Visit [www.treelinecp.com](http://www.treelinecp.com) for additional detail.

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